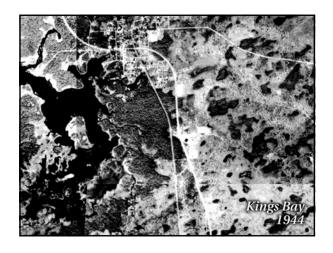


An area of land water flows across to get to a larger body of water, such as a stream, river, lake or coast.

Springs Coast Watershed The Springs Coast Watershed consists of approximately 800 square miles of coast land in Citrus, Hernando and Pasco counties







Crystal River/Kings Bay Surface Water Improvement & Management (SWIM) Outstanding Florida Water

Primary Management Issues • Water Quality • Aquatic Vegetation • Sediments

Nutrient Loading Sources

- Spring discharge
- Sewage treatment effluent
- Septic tank leachate
- Stormwater Runoff



Management Education Strategy

- Research
- Education Campaign
- Community-Based Social Marketing



Community-Based Social Marketing

- 1. Select behaviors
- 2. Identify barriers and benefits
- 3. Develop strategy
- 4. Pilot
- 5. Evaluate
- 6. Refine or implement



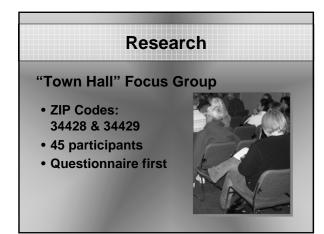
Simple behavior changes can make a difference

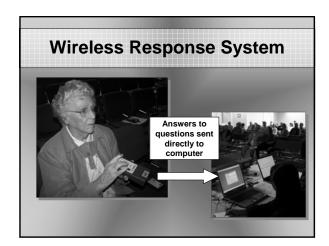
SWIM/Education funding

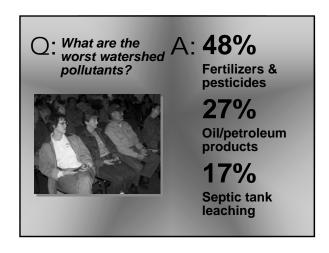
Two-year period - \$130,000

COMMUNICATION PLAN

- 1. Research
- 2. Message and materials development and implementation
- 3. Education outreach

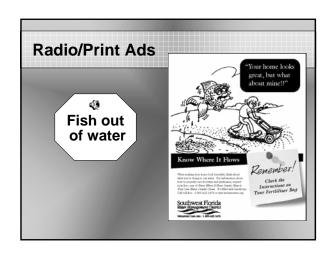




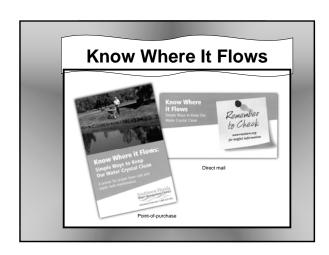


fertilizer appropriately?	-
A: 57% Very	
31% Moderately	
12% Slightly	
IZ/O Slightly	
_	
• What would make you most	
interested in learning more about Florida-friendly landscaping?	
A ——	
A: 75%	
Knowing it will help protect our water	
resources	
_	
Florida-Friendly Landscaping	
Practices	
 Homeowners Builders, developers	
 Homeowner, condo and community associations Media campaign 	
· E·	

O: Biggest barrier to engaging in Florida-friendly landscaping? A: 20% Neighbors don't, why should I? 1. Don't know what "Florida-friendly" plants are or where can be bought 2. Can't find FYN phone number 3. Costs too much to retrofit 43% 4. Deed restrictions 5. Not motivated to change **Media Preferences** Landscaping/irrigation retail outlets Newspaper inserts/tabloids Direct mail campaigns Radio Media **Know Where It Flows Program** The Hoffman Agency - Retail point-of-purchase - Newspaper insert - Direct Mail - Radio ads - Newspaper ads - Billboards - Weather station crawl









Education outreach person

- Materials at plant retail centers
- Presentations to community groups, schools
- Presence at community events
- Education for landscape professionals



Education Outreach - Workshop

- Involved key community leaders
- Fertilizers, pesticides and septic tank maintenance
- Boat tour of Crystal River/Kings Bay



• 7,000 households sent a postcard notification • Online survey • Incentive • Two zip codes: - 32248 - 34429

Continued Outreach & Education Media Messaging Education Outreach Coordinator Program expansion into Marion County

